



David A. Crumbaugh, CPA

Vice-President/Co-Founder Nspired Networking Enterprises, LLC

David Crumbaugh, a practicing CPA and long-time entrepreneur, keeps himself busy as Vice President/Co-Founder of Nspired Networking Enterprises, LLC, Managing Director of BNI San Antonio, TX in addition to his CPA work. David is an in-demand presenter of programs to assist professionals in growing their business using skills he and his business partner, Amy Kilpatrick, have used and developed into high-energy, interactive presentations. Through programs such as *Connect the Dots*, *Profit to Profitable*, and *TDA – The Day After*, David teaches his audiences how to generate higher level of referrals and the development of strategic alliances to grow your business.

With a background in accounting, as an entrepreneur, and in radio, David brings a unique perspective to his presentations. The simple techniques and real life examples he demonstrates help business professionals understand the importance of networking and how that skill is separate and distinct from sales and marketing. Beyond the theory, David will give you practical ways to apply the techniques to your individual business, making you an “Intentional Networker”. As David has written, “If necessity is the mother of all invention, then *INTENTION* is the mother of successful networking.”

David has written articles for various publications. He has been a guest speaker on various business radio shows around the nation. He also hosts a weekly call series that are focused on networking tips to turn you into an efficient and effective networker.

You can connect with David on Facebook, Twitter, and LinkedIn.

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