



Jason Jimenez

Nspired Trainer

Jason Jimenez has a real passion for my business and insurance. A second-generation Insurance Agent, he started working with his father when he was 15. It was a job Jason thought he could never get fired from, and one that allowed him to make an easy living.

One day, Jason's father did something that would alter his life forever. He took him to an appointment and told Jason to wear a suit and tie. Jason asked his father what the appointment was about. "You will see," he said. When they arrived, his father knocked on the door and a woman answered. They began to hug, and a few seconds later the woman began to cry uncontrollably until his father consoled her. It turned out her husband had died a few weeks earlier. Seeing his father give her \$100,000 did not bring her husband back, but it took some weight off her shoulders on how she would pay for her bills, her mortgage, and especially the funeral. Jason saw his father become more than just an insurance agent. He saw him become Jason's hero!

Jason opened his own agency at the age of 21 in November 1999. Today, his agency has been ranked in the top 3% in the nation with Farmers Insurance more than once (Championship Award Winner). Jason is an entrepreneur at heart, also starting Prelude Credit Solutions in November 1999. Since he feels he needs more to do, Jason is also the National Marketing and Business Development Director of Pharmacy Card.org, which provides Consumers Pharmacy discounts on Generic and Brand Name Prescription drugs in all 50 States including Puerto Rico and Guam.

Jason has held leadership positions in BNI Chapters in the Houston area and is involved with the Texas Association of Mortgage Professionals. He has won several awards from the insurance industry and others including: Toppers Award Winner, Century Award Winner, Blue Vase Qualifier, Masters Qualifier, 2004 Agent of the Year District 65, 2001 Career Agent of the Year, 2002 Career Agent of the Year, 2001 Rookie of the Year, Republican National Leadership Award, and 2002 Business man of the Year for Who's Who in Business.

You can connect with him on Facebook and Linked In.

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